During 2018 we submitted a claim on our Insurer as a result of a theft from our Processing Plant which also involved considerable damage

The claim approached \$300k

After sending their Assessor out, our insurers only wanted to pay the "theft" element of the claim but not the significant damage component.

Via our Broker, that dispute led us to John Quinn from Beanstalk Advisory.

I have been involved in a few insurance claims over the years in various capacities and have experienced maybe a 50/50 outcome.

Sometimes you have to put your faith and trust into somebody, and in this instance that person was John who went on to treat the claim as if it was his own.

Over the course of a year our Insurer put twelve different internal people on our matter, plus two separate Assessors and their own Electrical Engineering Consultant – all seeking to resist the majority of the claim.

After having almost given up on the claim because of the Insurers attitude and the length of time that had passed, we received the final call from John letting us know that he'd gotten us every dollar we'd claimed plus a bit of interest.

I recommend the services of John Quinn and Beanstalk, not just for their industry knowledge te Testand experience but as much for their perseverance.

Gerhard Reyneke General Manager - WA



Brockwaste Operations WA Operations 60 Lemnos Street Shenton Park 6008

Direct: 08 9384 3939 Mobile: 0498 008 734

Email: Gerhard.reyneke@brockwasteoperations.com.au

www.brockwasteoperationswa.com