



**CAMBRIDGE  
INSURANCE BROKERS  
PTY LTD**

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To Whom it may concern

**RE: Reference John Quinn – Beanstalk Advisory**

We have used John Quinn on a number of claims over the years and on each occasion the result has been exactly what we and our client were seeking and hoping for.

The most recent claim John helped us with was the most complicated yet. The policy wording was such that we weren't sure that he would be successful. I am pleased to say that John proved us wrong and secured the full amount the client was claiming.

John's knowledge of insurance wordings and the claims process were critical when developing a strategy to communicate with insurers. John's ability to turn the "grey" areas of a wording into "black and white" meant the insurer effectively had no choice other than to eventually approve the claim.

Throughout the process John kept us fully informed of all progress. The process was as stress free as possible because of his communication skills.

I would highly recommend John to any Broker or business that needs expert insurance claims assistance.

Yours sincerely

**Darren Thompson**  
Managing Director